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Message Text

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PAGE 01 TEGUCI 02392 261609Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----------270542Z 057706 /17
R 261415Z MAY 77
FM AMEMBASSY TEGUCIGALPA
TO USDOC WASHDC
INFO SECSTATE WASHDC 6749

UNCLAS TEGUCIGALPA 2392

E.O.711652: N/A
TAGS: BEXP, HO
SUBJ: ADS REQUEST FOR SIERRA CHEMICAL CO., MILPITAS, CA. 95035

EMBASSY CONTACTED EIGHT FIRMS BUT NONE SHOWED REAL INTEREST IN DISTRIBUTING AGRIFORM AND OSMOCODE. HOWEVER, THE FOLLOWING FIRMS EXPRESSED LIMITED INTEREST IF PRICES ARE COMPETITIVE:

1. VIVEROS SANTA ROSA
3A. CALLE Y 2A. AVE.
COLONIA PALMIRA
TEGUCIGALPA, D.C.., HONDURAS
CONTACT: ALFREDO ERRAZURIZ, OWNER AND MANAGER
PHONE: 224435

COMMENT: MR. ERRAZURIZ OPERATES A NURSERY FOR THE SALE OF ORNAMENTAL TREES, FRUIT TREES, ETC. WITH A SMALL DEPARTMENT FOR THE SALE OF FERTILIZERS AND SIMILAR PRODUCTS. HE PREFERS OTHER KINDS OF FERTILIZERS BZZ DIRECT CORRESPONDENCE FROM SIERRA MAY BE CONVINCING. THE FIRM ENJOYS A GOOD REPUTATION IN LOCAL BANKING CIRCLES.

2. OPEA S. DE R.L.
LA CASA DEL AGRIGALTOR
5A. CALLE Y 5A. AVE.
COMAYAGUELA, D.C.
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CONTACT: ING. SAUL PIZARRO, OWNER AND MANAGER, TEL: 223356
CABLE: OPEA

COMMENT: MR. PIZARRO THINKS THIS KIND OF FERTILIZERS MAY BE USEFUL FOR NURSERIES AND TREE FARMS OPERATED BY THE NATIONA
GOVERNMENT THROUGH COHDEFOR (NATIOCIL CORPORATION

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FOR DEVELOPMENT OF FORESTRY). HE EXPRESSED INFEREST IN
DISTRIBUTING THE PRODUCT IF PRICES ARE COMPETITIVE. LOCAL
V IBANKING CIRCLES REPORT GOOD REPUTATION FOR THIS FIRM.

3. AGROCOMERCIAL SEGMOVIA
5A. CJLLE Y 5A. AVE.
COMAYAGUELA, D.C.G
CONTACT: MR. JOSE SEGOVIA INESTROZA, OWNER AND MGR.
TEL:8?22753-* CABLE: SEGOVIA
MS COMMENTS: THIS FIRM COVERS ALL THE CENTRAL AND SOUTHERN
AREAS OF THE COUNTRY PROVIDING SALES AND SERVICES IN THE
MEGRICULTURAL SECTOR. MR,QESEGOVIA EXPRESSED SOME INTEREST IN
THE PRODUCT IF PRICES ARE COMPETITIVE. HE SAID THAT THE POTENTIAL
CUSTOMER FOR THIS PRODUCT IS EXCLUSIVELY THE PUBLIC SECTOR.
HE WILL REPLY TO DIRECT CORRESPONDENCE.

PREPARED BY: J.J. ORTUNO, APPROVED BY:7*.. KROMHOUT.
BECKER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Executive Order: N/A
Errors: N/A
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From: TEGUCIGALPA
Handling Restrictions: n/a
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Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: n/a
Previous Handling Restrictions: n/a
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Review Action: RELEASED, APPROVED
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2349882
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST FOR SIERRA CHEMICAL CO., MILPITAS, CA. 95035 EMBASSY CONTACTED EIGHT FIRMS BUT NONE SHOWED REAL INTEREST IN DISTRIBUTING AGRIFORM AND OS MOCODE. HOWEVER, TH
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To: COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/bc7ae888-c288-dd11-92da-001cc4696bcc
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